

## Message Text

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PAGE 01 BUCHAR 04768 271835Z  
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 USIA-06  
TRSE-00 ERDA-05 CIAE-00 COME-00 /031 W  
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P R 271438Z JUN 77  
FM AMEMBASSY BUCHAREST  
TO SECSTATE WASHDC PRIORITY 4078  
INFO AMEMBASSY BONN  
AMEMBASSY BRUSSELS  
AMEMBASSY LONDON  
AMEMBASSY PARIS

CONFIDENTIAL BUCHAREST 4768

USOECD, EXCON

E.O. 11652: GDS  
TAGS: ESTC, COCOM  
SUBJECT: BELGIAN MACHINE TOOLS TO ROMANIA

REF: A) STATE 140149; B) BUCHAREST 4579

1. IN JUNE 27 MEETING WITH COMATT, DEPUTY MACHINE BUILDING  
MINISTER CONSTANTIN IONESCU ADVISED:  
A) ROMANIAN MACHINE TOOL IMPORTS FROM OTHER CEMA COUNTRIES  
HAVE MET OR EXCEEDED TARGETED ANNUAL PROTOCOL LEVELS;  
B) MACHINE TOOLS FOR WHICH BIDS REQUESTED AND OBTAINED FROM  
WESTERN (INCLUDING JAPANESE) SUPPLIERS ARE ITEMS FORESEEN IN  
ANNUAL PLAN, HAVE CIVILIAN USES, AND ARE NEEDED BY VARIOUS  
INDUSTRIES. EXAMPLES GIVEN WERE: METALLURGY (MAINTENANCE  
MACHINERY FOR STEEL INDUSTRY WHERE ANNUAL STEEL PRODUCTION  
PLANNED REACH 10 MILLION TONS BY END OF 1980); MINING  
(TWO LARGE PROJECTS NOW IN INITIAL IMPLEMENTATION STAGE  
WILL BRING INTO PRODUCTION MARGINAL ROMANIAN COPPER FIELDS -  
BUCHAREST 1046 (NOTAL)); CARS (NEW JOINT VENTURE IN ROMANIA  
WHICH LIKELY TO REQUIRE LARGE QUANTITY OF MACHINE TOOLS

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NOT OBTAINABLE IN THE EAST); MACPMRE TOOL INDUSTRY (CON-  
STRUCTION OF THREE NEW MACHINE TOOL PLANTS); NUCLEAR POWER  
(GOR CLOSE TO AGREEMENT ON NUCLEAR REACTOR PROGRAM WITH  
CANADIANS TO HELP MEET ENERGY NEEDS); AND, TRACTORS.

2. IONESCU INDICATED THAT WITH RECESSION IN WEST, WESTERN  
SUPPLIERS ARE EAGER TO SELL MACHINE TOOLS TO ROMANIA AT

ATTRACTIVE PRICES. HE SAID THAT GOR IS ONLY BUYING STOCK CATALOG MACHINE TOOLS. IONESCU ADDED THAT GOR NOT PRESSING WESTERN COMPANIES TO SIGN MACHINE TOOL CONTRACTS BUT THAT PRESSURE TO CONCLUDE CONTRACTS COMING FROM WESTERN COMPANIES.

3. COMMENT: WHILE EMBASSY NOT IN POSITION TO JUDGE EXTENT TO WHICH NEEDS OF ROMANIAN INDUSTRY REQUIRE IT TO MAKE LARGE SCALE PURCHASES OF MACHINE TOOLS IN WEST, IONESCU'S COMMENTS INDICATE THAT WESTERN SUPPLIERS HAVE AVIDLY RESPONDED TO ROMANIAN FEELERS ON MACHINE TOOLS. EAGERNESS OF SUPPLIERS, COUPLED WITH ATTRACTIVE PRICES AND THE WILLINGNESS OF WESTERN COMPANIES TO OFFER ROMANIA EQUIPMENT SUBJECT TO COCOM PROCEDURES, HAS PROBABLY INCREASED GOR'S INTEREST IN OBTAINING WESTERN MACHINE TOOLS. CONTRARY TO IONESCU'S STATEMENT, GOR HAS PROBABLY BEEN PRESSING SUPPLIERS TO SIGN CONTRACTS UNDER THREAT OF THEIR LOSING DEAL, EVEN THOUGH GOR MAY NOT ALWAYS HAVE ANY URGENT DEADLINE TO MEET WITH MACHINE TOOLS IN QUESTION.

BARNES

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## Message Attributes

**Automatic Decaptoning:** X  
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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MEETINGS, STRATEGIC TRADE CONTROLS, TOOLS, PROPOSALS (BID), TRADE CONTROLS  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
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**TAGS:** ESTC, BE, RO, COCOM  
**To:** STATE  
**Type:** TE  
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